LITTLE BROTHER (B)



Little Brother is protecting private conversations and meetings from both physical and digital eavesdropping threats by using inaudible ultrasound to over saturate and neutralize the microphone capabilities of any device.

As devices increase, our security decreases

Cyber terrorists and hacker groups





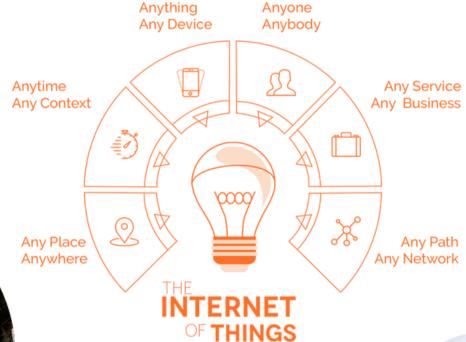




Corporate Espionage

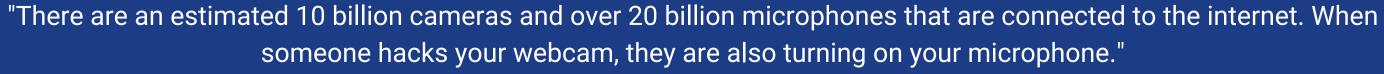












We continue to see more and more cybersecurity breaches

Forbes

Cyberattacks On IOT Devices Surge 300% In 2019, 'Measured In Billions', Report Claims



Zak Doffman Contributor ①

Cybersecurity

I write about security and surveillance.

Report: Executives Likely to Be Targeted for Cybercrime

An Era of Unparalleled Espionage Risk Is Upon Us



Scott StewartVP of Tactical Analysis, Stratfor

NEWS

127 devices added to the Internet each second, but Congress is clueless about IoT

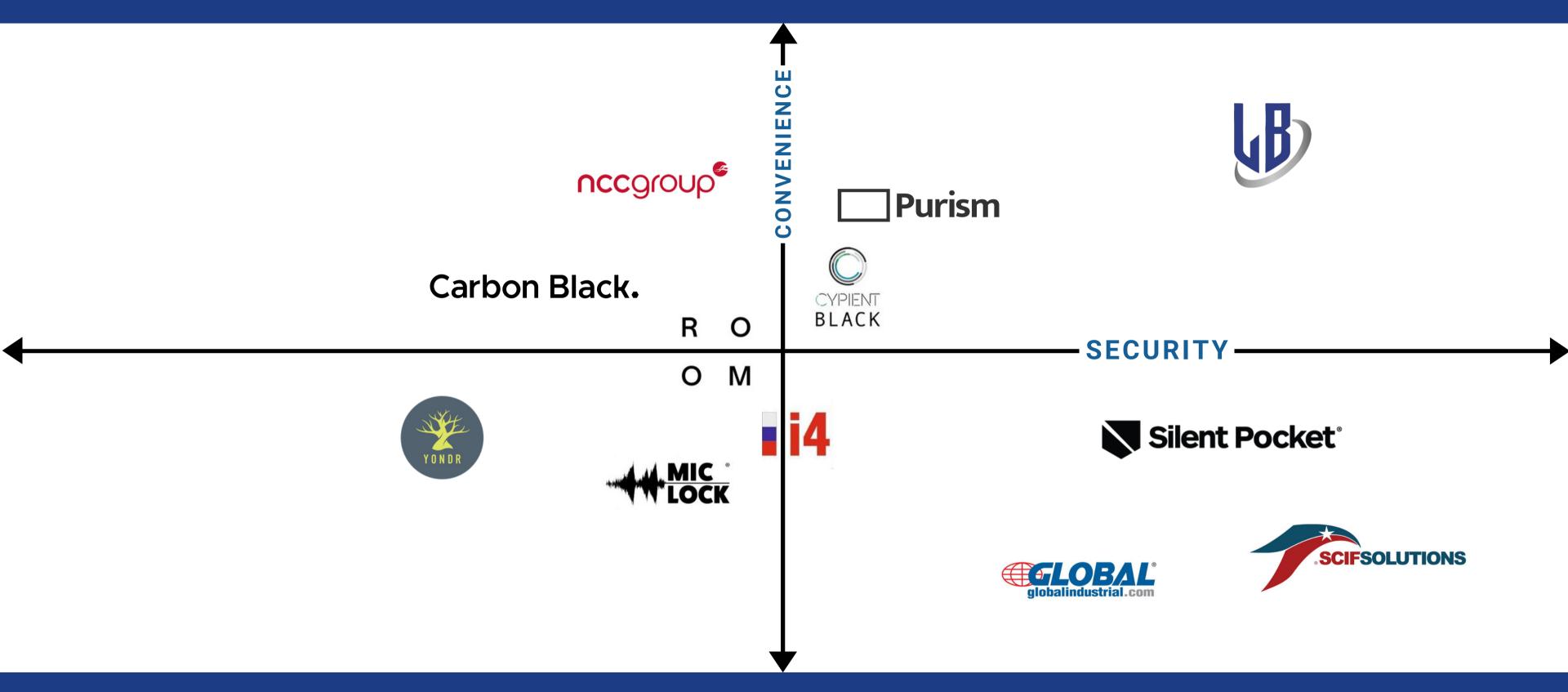
Every second there are 127 items added to the Internet, but how is Congress keeping up with the Internet of Things? A new investigation revealed that it's not.

TIME

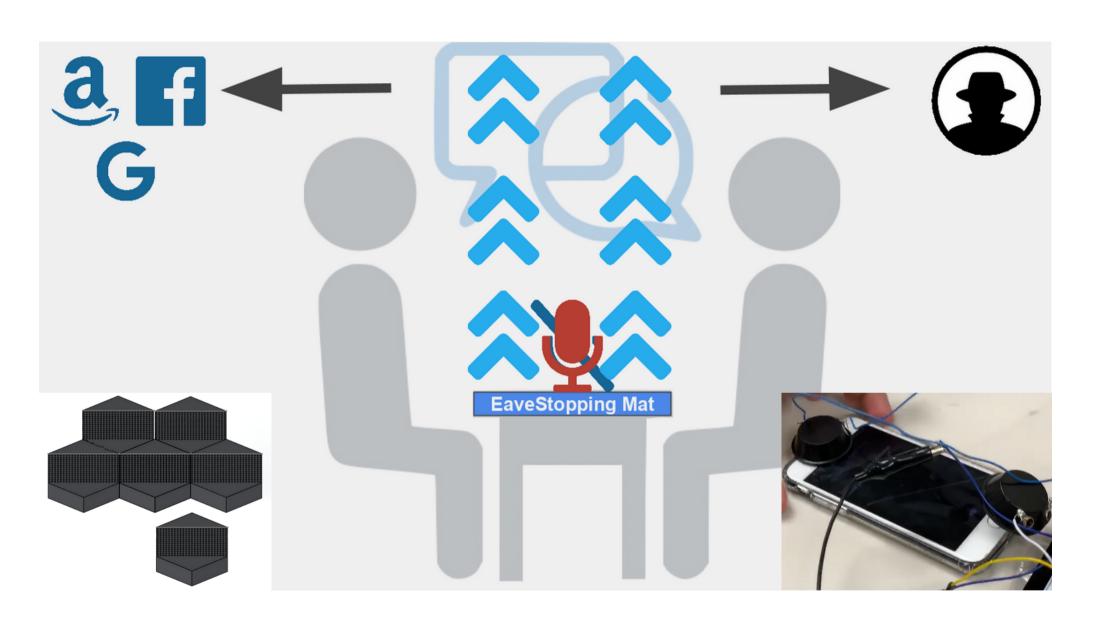
ECH • PRIVACY

Thousands of Amazon Workers Listen to Alexa Users'
Conversations

The products on the market leave a gap in convience and security



Little Brother can mitigate these risks through an innovative approach



- Device is placed in range of the EaveStopping technology
- Inaudible sound oversaturates the devices' microphones
- 3 Microphone capabilities nuetralized

The result is a comprehensive, yet convenient audio security solution.

Our key features differentiate our solution from competitors

Eavestopping Technology \$250+	EMI/RF Fixed Solutions \$10,000\$100,000	EMI/RF Mobile Solutions \$15\$1,000	Software Solutions \$3,000 - \$10,000 Annually	No Device Solutions \$0\$5,000
Physical & Digital Threat Protection				
Retain Device Connectivity				
Real-Time Encryption				
No Software Dependence				
Custom Solutions				
Portable and Easy to Use				

The opportunity will continue to grow as regulations change and awareness of the problem becomes mainstream

INDUSTRIES WHO SIGNED LETTERS OF INTENT

Government

- 80 Total Domestic/International Air Force Bases (10)
- 66 Major Army Bases in US (10)
- 40 Navy Bases (10 Devices Per Base)
- 15 Head of US Agencies (1)

Businesses

- 5,000 Co-Working (15)
- 12,500 Hedge Funds (5)
- 10,000 Law Firms (5)
- 572 Pharma/Bio-Tech Companies (15)

\$235K

• 35 MVP Requests from commercial

CURRENT PROSPECTS

Government

Businesses

segments (3)

• 59 Air Force Bases (10)

\$49MM

FULL GOVERNMENT, BUSINESS, AND CONSUMER OPPORTUNITY

Government

- 800 US Military Bases in the world (50)
- 360K Government buildings (25)

Businesses

• 7,000,000 Conference Rooms in US (1)

Consumers

• 100M US consumers worried about phone (1)

\$29B+

In a short period of time we went from idea to proof of concept



AUGUST 2019

Demo Day
111 Customer Interviews











DECEMBER 2019

Awarded Phase 1 STTR \$25,000 Funding



JUNE 2019

Summer Founder's Pre-Accelerator \$7,500 Funding



NOVEMBER 2019

Proof of Concept
Design Hardware Trials
6 Enterprise LOI's



JANUARY 2020

Commence Hardware Trials

Our goal is to take a product to market in January 2021

Q1 2020: Test & Iterate EaveStopping Solution

- Complete All Necessary Safety/Compliance reqs
- Test Effectiveness for Devices on Eavestopping Pad
- Confirm MVP 1.0 Design
- Commence MVP Hardware Trials with LOI partners
- Test form factor designs with LOI Partners
- Build Engineering Team
- Complete AFWERX PHASE 1 STTR

1

RECEIVE AND FULFILL 35 MVP REQUESTS

Q2 2020 to Q4 2020: R&D and EaveStopping Product Development

- Complete Hardware Trials
- Prototype 2.0
- File provisional utility and design patents
- Develop audio-security evaluation metric
- Collect Pre-Purchase orders
- R&D AFWERX PHASE 2 STTR/SBIR

2

RECEIVE AND FULFILL 100 DEVICE REQUESTS Q1 2021: Hard Launch

- Finalize First Commercial Product
- Finalize EaveStopping Integration Service
- EaveStopping Wireless Charger Kickstarter/Indiegogo
- Launch ECommerce Platform
- Active Advertising and Outreach Campaign
- Build Instillation and Sales Team

3

SELL 1,000 UNITS TO TARGETED SECTORS

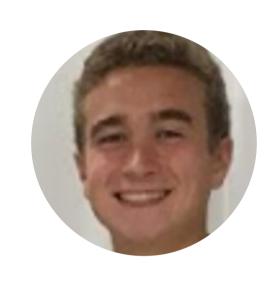
Our diverse team and advisory board is well-equipped to tackle our goals













FELICIA DOGGETT

Founder and CEO of

Metropolitan Acoustics



(ret) Managing Director, Brandywine Capital



TechPort Director, University of Maryland

THOMAS LUGINBILL



ALI BERKIN
Scientific Patent Attorney
Partner at Haug Partners LLP



NELSON NOVOA

Executive Director of IT,

Bristol Myers Squibb



"Great product, even better team chemistry"

The \$10,000 will fund MVP devices for testing and customer discovery events

PHASE 2: \$10,000 **PHASE 1: \$5000 DIRECT COST MATERIALS** \$4000 \$4000 Create additional prototypes for customer 40 prototypes @ \$100 each 40 prototypes @ \$100 each discovery and improvemenst \$500 **TESTING** \$500 Perform quality control inspections and Multimeter & misc. testing equipment Multimeter & misc. testing equipment compliance with government regulations \$500 \$500 **EVENTS & TRAVEL** Attend technology and entrepreneurship MADV Diamond Ventures, Tech Port, Tech Port, Dreamport, Luncheons, Meetups conferences and events Dreamport, Luncheons, Tech Meetups

Little Brother LLC is bridging the gap in audio security with a costeffective, convienent, and comprehensive approach

- The Problem: As we surround ourselves with smart phones and IoT devices, there is a growing need for audio-security and concern for privacy
- Current Solutions Are Not Sufficient: Current solutions render devices useless, leaving a gap in audio security—a comprehensive yet convenient approach is necessary
- The Benefits for Customers: We can prevent loss from cyberattacks (one of the greatest risks to businesses and governments today) at an affordable cost
- Rapid Traction: UD Summer Founders Program, 6 Letters of Intent to test MVP, an AFWERX STTR Grant tentative finalist, and finalists in the TechStars program; all in under 12 months
- **The Team**: With an extensive advisory board and a team of accomplished recent graduates and students, we are the committed team to be first-mover in the underserved audio-security market

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